

FIVE RIVERS AVIATION

Livermore Airport

Gateway to the Bay Area

Pete Sandhu August 1, 2018



FIVE RIVERS AVIATION



- Private Air Terminal
- Hangars for Aircraft Storage
- Fuel and Ground Support Services for Aircraft
- Ground Transportation for VIP travelers and crew
- Accommodations and flight catering
- Concierge Services for visitors







Livermore's Welcome Mat



The airport is where high profile visitors get their first impressions of Livermore

It's an opportunity to showcase all our best qualities and local attractions

It's an opportunity to showcase our businesses to a high end demographic



The Airport as an Attraction

Businesses consider airport access when evaluating locations

- GE mentioned Livermore Airport as a reason for setting up their R&D facility in San Ramon
- Costco Regional Headquarters is across the highway from the Airport
- Gillig Executives considered proximity to the airport when relocating to Livermore
- Ross Stores uses the airport from their headquarters in Dublin
- Alberts ons from Boise frequently visits the Safeway offices in Pleasanton
- Executives and High Net Worth individuals choose to live near easy access to private air travel











Airport Gatherings

Women in Aviation Annual Conference (March)

WW2 Heritage Aircraft Flights (May - Memorial Day)

Vintage Aircraft Display Days

ATC Tower Tours

Possible AOPA Fly In 2019 > 10,000 Pilots

Airport Day and Airshow - >10,000 visitors attended in 2016 (October)













- Choose your ticket package at LVwine.org
- 2 Pick which wines you want to taste
- Fill your glass and sip away!

Food Trucks | Air Show | Vintage Cars Open to Public



The Airport as a Community Resource

STEM Education

- Scouts Aviation Merit programs
- BSA Aviation Explorers Post #997
- EAA Young Eagles Free flights for kids and adults
- Youth Flying Scholarships





Livermore Airport STEM Center

TriValleySTEM.net

Surrounded by employees of the lab, manufacturing companies and technology companies, the Livermore Airport is a rich resource of science and engineering talent with a passion for aviation.

Aviation minded community members have committed resources to build a permanent facility dedicated to introducing youth to STEM related fields with aviation applications.

Over \$500,000 raised so far!

The Airport as a Community Asset

- Angel Flight Free flights for cancer patients and families
- Civil Air Patrol
- Coast Guard Auxiliary
- Veterans Airlift Command
- Wounded Warrior Project

Alameda County Sheriff's Air Unit

- First and only Sheriff facility in the City of Livermore
- Disaster Support
 - First Responder Shuttle
 - Emergency Op Center
- Mutual Aid
- Search and Rescue





The Airport as a Community Asset

Aircraft Pay Property Tax at the same rate as homes 1.1545%

A large aircraft 100ft x 100ft can be worth \$65M

- Sits on less than a quarter of an acre
- Doesn't need schools, parks, libraries or water
- Pays \$750K/year in property tax EVERY SINGLE YEAR for just one plane
- 53% goes to the school district (that's a lot of bake sales)
- How many other properties in the TriValley are worth that much?

The Airport as a Community Asset

- Proposed Hangar Development submitted December 2015
- Two Hangar Rows to accommodate 15-20 aircraft worth \$500,000,000
 - \$5,772,000 in annual property tax
 - \$1M to City's General Fund
 - \$1M to County's General Fund
 - \$3M to School District
 - Equivalent to 700 Median Priced Livermore Homes (\$712,400/home)
 - 700 Homes Require
 - Traffic and Parking for 1400 more cars
 - Classrooms, Teachers, Libraries and Parks for 1600 more students
 - 20 Aircraft Require a Steel Shack (Glorified Garden Shed)
 - No Water, No Cars, No New Residents
 - More Services and Jobs in Livermore